

The Company:

focusIT is an IT company that offers a number of services to Mortgage Professionals across the United States. We are a smaller company, so finding a person with the right personality and desire to succeed is important to us. With very literal turn-over at the company, it is truly a friendly, welcoming, and professional environment to work in.

The Position:

The position provides an opportunity for someone interested in a tech-centric company to launch a career in the sales arena. The Company has multiple products, hosted exchange, a product similar to dropbox, and our own CRM.

Our goal would be to help our interns learn the ins and outs of a sales environment. You will work one on one with the Sales Manager as well as the Sales Team. From supporting sales reps with their sales, to having hands on training working directly with clients, our management staff would help interns feel ready for the real world upon graduation. As previously state our ideal candidate would have interest in a full time position upon graduation, but that is not a requirement for this position.

Qualifications:

- Proven organizational ability to follow-up and follow through
- Self-starter
- Excellent listening, communication and technology skills
- The ability to work on site at our Scottsdale office location 3+ days a week
- Business Major or Communications Major would be a plus
- Previous Customer Service experience preferred

Compensation & Schedule:

This is a paid internship with a competitive hourly wage. Our interns would be expected to work 12-20 hours a week. We understand that the students #1 priority are their classes, so we want to make sure we can work with your schedule. It would be expected that the intern would be in the office 3-5 days a week for a minimum of 3 hours each day they work. Schedules can be flexible, but there should be an expectation set each week of the days and times you plan on working.

To Apply:

Please submit your resume to paisley@focusitinc.com. Please include at least 1 reference.

The Company is an Equal Opportunity Employer!

Hourly Rate: \$12-\$15 an hour

Hours per week: 12-20

Number of positions: 2